

www.linkedin.com/in/sven-dichter-361ba014a

https://www.xing.com/profile/Sven_Dichter



Personal data

Surname, first name	Dichter, Sven David
Date of birth, Place of birth	24. 11. 1978, Catterick Garrison (GB)
Home address	Krauthausener Straße Germany
Nationality	German / English

Education

2013 - Postponed	Hamburger distance learning University Health and Social Management (BA) Without degree
2001 - 2002	University of Siegen Study course Business Informatics Without degree
until 2001	Vocational college of economics of the district of Heinsberg Degree: general university entrance qualification (A- levels)
until 1990	English school-system


Professional career

2024 – ongoing	Clinical Sales manager Germany, Austria and Scandinavia for Air Liquide Medical Systems
2022 - 2024	Area Clinical Sales Manager for Vapotherm Deutschland GmbH
2019 - 2021	Area Clinical Manager Germany for Vapotherm Inc.
2015 - 2018	University Hospital RWTH Aachen Clinical trial assistant and project management in the Department of Cardio-, thoracic and Vascular Surgery

2015 - 2015	University Hospital RWTH Aachen flexible nurse for the operative intensive care units
2011 - 2015	University Hospital RWTH Aachen Team leader of the orthopaedic ward
2008 - 2010	University Hospital RWTH Aachen Further training as a specialist nurse for intensive care and anaesthesia Degree: State examination in specialized nursing
2006 - 2011	University Hospital RWTH Aachen Nurses on different intensive care units
2005 - 2016	Senibus curandis Nursing home GmbH & Co. KG Voluntary work
2003 - 2011	Johanniter-Unfall-Hilfe e.V. Aachen Volunteer in civil protection as a medical assistant and material warden
2003 - 2006	University Hospital RWTH Aachen Training as a nurse Degree: State examination in nursing

Special Knowledge

Leadership skills	Many years of experience as Shift Supervisor on intensive care units, over three years as team leader of an orthopaedic ward in cooperation and representation of the trauma surgery ward. Roster planning, staff acquisition and training, budget responsibility. Further theoretical knowledge through various trainings and studying.
Project management	Experience in the context of DIN ISO 9001 certification of the orthopaedic Clinic. Development and creation of care standards and SOPs. Database planning as part of a tissue database and for the central documentation of study patients. Project planning during the development and initiation of new studies. Communication with the ethical committee. Moderation of initiation meetings and the initiation of study centres. Internal and external staff training.
Computer skills	Windows & Mac OS, MS Office (Word, Power Point, Access, Outlook, Excel), Open Office, theoretical programming knowledge with basic skills in: PHP, Html and VBA. Basic knowledge of database theory and practice, extensive Salesforce experience
Last Role	Clinical support, In-Service for customers, holding Presentations and working on and executing workshops, customer acquisition. Past Co work with distributor and assisting in sales, now direct sales

	responsibility, preventive maintenance etc., Responsible for the German Salesforce-System and training of new employees
Current Role	Distributor and customer support, acquisition of new customers and distributors, representation on congresses and events, business development for some products
ICH-GCP Certificates	Basic course & German drug law (AMG) 06.2015 Refresher Basic course & German drug law (AMG) 04.2018 German medical device law (MPG) 04.2018
IATA Certificate	Basic Course Shipper Subclass 6.2 UN 3373 Biological Substance, Category B / UN 1845 (PK1)
Languages	German: native language English: native language French: basic knowledge
Date	Signature
Stolberg, 12.03.2025	

Appendix:

Experience Clinical Studies

StaRt CABG 2015 – 11.2018	Responsible study assistant
TiCab 2015 2015 – 11.2018	Responsible study assistant
Custodiol S 2015 – 11.2018	Co-responsible study assistant
Biobank THG 2015 – 11.2018	Co-responsible study assistant Project Planning: Database, Technical Support, Logistic
Sustain CSX 2015 – 11.2018	Responsible study assistant Responsible study assistant for the pilot trial. Project management for the start of the definitive trial, with the initiation of the German Centres. Technical support of German centres. Responsible for archiving, transport and coordination of study-specific blood samples from Germany and Canada
SOS-LVAD Pilot 2016 - 2017	Responsible Study Assistant from initiation to close out. Archiving and coordinating study-specific blood samples
InflaRx 2016 - 2017	Co-responsible study assistant from initiation to close out
Heartmate III Register 2016 – 11.2018	Co-responsible study assistant
Deutscher Aortenklappenregister till 2018	Co-responsible study assistant
Matterhorn 2016 – 11.2018	Responsible study assistant of the operative arm
Re-Energize 2017 – 11.2018	Co-responsible study assistant
Rescue 2 (Lungpacer) 2017 – 11.2018	Co-responsible Study Assistant, advisory role in the implementation in the first German Centre
DuraGraft Register 2017 – 11.2018	Responsible study assistant Project management and communication with the ethical committee